

Fundamentals of Real Estate

Instructor: Ms. Morgan Burks

Room: A266

Conference: Black Days 2:40-4:10 **Tutoring:** Mon-Thurs 8:15-8:40, 4:15-4:40,

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COURSE DESCRIPTION: While learning about the laws and ethical principles that govern practicing real estate in Texas (so that they may become licensed realtors), the student will also learn about interest rates, amortization, debt to income ratios, investment principles, and taxation, among many other topics essential to an adult's day to day living. They will learn the stuff of real life as they also learn about the real estate industry.

Principles 1	Principles 2	Law of Agency	Law of Contracts	Promulgated Forms	Finance
Real Property/ Home Ownership	Real Estate Calculations	Agency Relationships	Intro to Contracts	Elements of a Valid Contract	Real Estate Finance
Brokerage Law/ Fair Housing Laws	Financing Principles/ Appraisal	Documents/D disclosures	Contracts used in Real Estate (Sales Contract)	Executory V. Executed, Uni v. Bilateral	Primary & Secondary Mortgage Market
Ethics of Practice	Specializations/ Land Use	Buyer/ Seller Agency	Addenda, Amendments, Contingencies	Amendments and Addenda	Sources of Funds
TRELA	Investments	Intermediary	Financing	Statutes of Limitations	Government Influence/ Loans
Legal Descriptions	Leases	Creation/ Termination	Conveyance of Title	Reasons for Termination	Real Estate Cycle
Contracts	Property Management	Agency, Ethics, & the Law	Transaction Process and Closing	Closing & Possession	Loan Types, & Terms
Interests in Real Estate	Estates, Transfers, Titles	Consumer Protection Act	Common Errors		

Student Initials _____

Parent Initials _____

SUPPLIES: 3 in Binder

Dividers for 6 Sections
4 Function Calculator
Pen/Pencil Daily
Filler Paper (College or Wide rule)
headset/ earbuds

Course Grading, Make-Up Work, and Late Work

Grading	Percentage	Minimum (per 9wk period)
Daily Grades	40%	6
Major Grades	60%	3

Latework, re-do assignments, and re-tests

- Students have two school days from the time a missing grade is posted in the grade book to make up the missing work.
- Any assignments not completed and submitted may be given the grade of a zero.
- Students may receive a maximum grade of 70 on all missing assignments.

CLASSROOM MANAGEMENT:

- Listen and follow directions. **Phones** face down. If you can not manage face down, the phone must be in your bag, unless otherwise directed.
- Respect your teacher, classmates, yourself, and all classroom equipment. The equipment is a privilege that not all students, even in this country, enjoy.
- Be **on time** and in your seat when the teacher closes the door. Students who are tardy must greet me so that I know to make the corrections to the attendance.
- **Only eat in the designated area, and leave your space as you found it, or better.** Make sure to take all of your belongings and trash before heading to your next class.

Acknowledgement of Syllabus for Fundamentals of Real Estate,

Due Date: Friday August 23, 2022

Student Printed Name

Date

Student Signature

****This Course Takes Dedication and Commitment Inside and Outside of Class. The Texas Real Estate Commission Licensing Exam is Quite Possibly the Most Difficult Exam I Have Taken. It is 100% achievable and I have faith in your Student. They Must Come to Class Ready and Willing to Put In the Effort.****

Parent Signature